



GOVERNING BODY

Agenda Item No.	09
Reference No.	IESCCG 19-41
Date.	23 July 2019

Title	Procurement Update: Summary of Activity 2019/20
Lead Chief Officer	Jane Webster, Acting Chief Contracts Officer
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Purpose	To update the Governing Body on the procurements completed since the last procurement update and those currently in progress and planned for 2019/20.

Applicable CCG Clinical Priorities:

1.	To promote self care	✓
2.	To ensure high quality local services where possible	✓
3.	To improve the health of those most in need	✓
4.	To improve health & educational attainment for children & young people	✓
5.	To improve access to mental health services	✓
6.	To improve outcomes for patients with diabetes to above national averages	✓
7.	To improve care for frail elderly individuals	✓
8.	To allow patients to die with dignity & compassion & to choose their place of death	✓

Action required by Governing Body:

It is recommended that the Governing Body note the work undertaken and the evolving procurement work programme for 2019/20.

1. Update

1.1 The table below summarises the current health service procurement activity.

Procurement Name	ITT Bidders	Awarded to	Contract Start
Home Care with Suffolk County Council	85	48 (72% market share)	Sept 2019
ECG interpretation service	5	tbc	Oct 2019
Stroke Early Supported Discharge	tbc	tbc	April 2020
Pathology Services	tbc	tbc	tbc
Mental Health due diligence	tbc	tbc	tbc
IVF Services	tbc	tbc	Dec 2019

Please note table does not include procurements being undertaken exclusively for West Suffolk CCG

Current Procurements

1.2 Home Care

Suffolk County Council released the tender documentation mid-December with a return date of the 4th February 2019. The tenders were evaluated by SCC and CCG representatives, and the contracts for successful providers will commence on the 16th September 2019. The framework will also re-open to allow unsuccessful or new providers to submit a new bid to access the framework as there are a number of existing local providers who were unsuccessful.

All new patients will be allocated to providers on the new framework. Existing patients will stay with current providers, including those providers who were unsuccessful until the evaluation of the additional submissions are completed. If organisations with existing patients are still unsuccessful then these patients may need to be moved to a new provider; it is anticipated that this may affect between 5 and 10 individuals (across both CCGs) as long as this is clinically acceptable.

1.3 ECG Interpretation Service

The 24hr ECG tender submissions were received on the 21st June to begin the evaluation and moderation for a single provider of 24hr ECG interpretation services across East Suffolk. The outcome of the evaluation and moderation is subject of a separate report for Governing Body in July 2019.

1.4 Stroke Early Supported Discharge

The Stroke ESD tender was released on the 7th June 2019 and is seeking a provider(s) working under a single contract to deliver this service across the Ipswich and East Suffolk and West Suffolk localities. Submissions are due back early August, when the evaluation and moderation will start.

1.5 Pathology Services

The CCG currently commission Pathology Services with NHS West Suffolk CCG and NHS North East Essex CCG.

After terminating the direct award of the contract to North Essex & East Suffolk Pathology Services (NEESPS) the CCG are currently reviewing the specification and will undertake extensive market engagement to review and further develop the specification. Once the specification has been completed a review will be undertaken of the procurement options open to the CCGs, and a decision paper will be presented to clinical executives and governing bodies, to agree a way forward for pathology services across the STP. To cover this period a contract has been secured with NEESPS.

1.6 Mental Health

There is currently a lot of transformation work ongoing between alliance partners in the East and West localities to establish an operational way forward for the services.

The considerable transformation plans within the mental health services across both Ipswich and East Suffolk and West Suffolk localities will require due diligence to be carried out on the operational plans and contractual issues. The co-ordination of the due diligence processes will be within the remit of the Procurement team.

1.7 IVF Services

IVF services are currently subject of a framework administered by another CCG which is ending in November 2019. It has been agreed (subject to ratification) that the procurement will establish an Any Qualified Provider type arrangement where prices are set and the providers will be able to tender for the services and if they achieve a quality level then they will be added to a preferred provider list for selection service users and referrers.

1.8 Future Procurements

A number of services are currently under review and the outcome of these reviews may fall into the procurement pipeline dependent on the need, such as Obesity services.

2. Other updates

2.1 Governance protocols

With the move towards more integration, alliances and shared decision making a number of additional meetings are starting to appear. In order to provide some guidance for CCG staff the Lead for Procurement is working with finance and contracting colleagues to develop guides and protocols which outline governance routes for a number of situations.

The Lead for Procurement has also undertaken a lunch and learn to help people navigate the policies and processes within the CCG around spend, procurement and governance. This presentation is also being given in a team meeting in the near future.

2.2 Social Value

The Lead for Procurement attended a workshop on social value which provided a lot of information on how to capture and measure social value. This information will be worked up into a practical guide which it is hoped will allow the CCG to quantify the social value it is generating through its contracts.

3. Key Points

3.1 The following list of services are likely to be in the procurement portfolio over the coming year; the shaded areas denote when it is anticipated that these will be actively tendered and mobilised. Please note some projects do not have a set start date.

	Aug 19	Sept 19	Oct 19	Nov 19	Dec 19	Jan 20	Feb 20	Mar 20	Apr 20	May 20	June 20	July 20
Domiciliary Care with Suffolk County Council	Shaded											
ECG interpretation service	Shaded	Shaded										
Stroke Early Supported Discharge	Shaded	Shaded	Shaded	Shaded	Shaded	Shaded	Shaded	Shaded				
Pathology Services				Shaded	Shaded							
Mental Health Due Diligence		Shaded	Shaded	Shaded	Shaded	Shaded	Shaded	Shaded	Shaded	Shaded	Shaded	Shaded
IVF Services	Shaded	Shaded	Shaded	Shaded								

Please note this list does not include any West Suffolk CCG only procurements

4. Patient and Public Involvement

- 4.1 During this reporting period the CCG has worked with patient representatives for procurement processes within the West Suffolk CCG and has found willing representatives in the East and West for the evaluation and moderation of the Stroke ESD services.

Patient Representatives were not sourced for the 24hr ECG interpretation and analysis service as this is a diagnostic service which has no interaction with patients.

5. Countywide Procurement Group

- 5.1 As a public sector organisation the procurement team are invited to be part of the Countywide Procurement Group (CWPG) which meets to discuss procurement issues and share information.

The Suffolk Growth Programme Board continues to work with the CWPG and has now completed a suite of successful training workshops in conjunction with the Suffolk Chamber of Commerce. These training sessions were very well received and the Lead for Procurement was within the team presenting; more workshops have now been commissioned to take place over the next six months across the county.

6. Recommendation

- 6.1 It is recommended that the Governing Body note the work undertaken and the evolving procurement work programme for 2019/20.