GOVERNING BODY

**Agenda Item No.** 11

**Reference No.** IESCCG 19-66

**Date.** 26 November 2019

**Title** Procurement Update: Summary of Activity 2019/20

**Lead Chief Officer** Jane Payling, Chief Finance Officer

**Author(s)** Jane Garnett, Procurement Lead

**Purpose**
To update the Governing Body on the procurements completed since the last procurement update and those currently in progress and planned for 2019/20.

**Applicable CCG Clinical Priorities:**

1. To promote self care  
2. To ensure high quality local services where possible  
3. To improve the health of those most in need  
4. To improve health and educational attainment for children & young people  
5. To improve access to mental health services  
6. To improve outcomes for patients with diabetes to above national averages  
7. To improve care for frail elderly individuals  
8. To allow patients to die with dignity and compassion and to choose their place of death where appropriate  
9. To ensure that the CCG operates within agreed budgets

**Action required by Governing Body:**
To note the work undertaken and the evolving procurement work programme for 2019/20.
1. **Update**

1.1 The table below summarises the current health service procurement activity.

<table>
<thead>
<tr>
<th>Procurement Name</th>
<th>ITT Bidders</th>
<th>Awarded to</th>
<th>Contract Start</th>
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</thead>
<tbody>
<tr>
<td>ECG interpretation service</td>
<td>tbc</td>
<td>tbc</td>
<td>Feb 2020</td>
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<tr>
<td>Stroke Early Supported Discharge</td>
<td>tbc</td>
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<tr>
<td>Pathology Services</td>
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<td>tbc</td>
<td>tbc</td>
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<tr>
<td>Mental Health due diligence</td>
<td></td>
<td>tbc</td>
<td>tbc</td>
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<tr>
<td>IVF Services</td>
<td>5</td>
<td>4 providers - see below</td>
<td>Dec 2019</td>
</tr>
</tbody>
</table>

*Please note table does not include procurements being undertaken exclusively for West Suffolk CCG*

**Current Procurements**

1.2 **ECG Interpretation Service**
The second iteration of the 24hr ECG tender has now reached the evaluation stage and submissions received have been distributed to the panel for consideration. The outcome of the evaluation will be presented to Clinical Executive and Governing Body in December. The tender will result in a single provider being awarded a contract for all GP practices within the Ipswich and East Suffolk locality.

1.3 **Stroke Early Supported Discharge**
It is anticipated that the Stroke Early Supported Discharge tender will be released mid-December and the details of the procurement are the subject of a paper being presented to Clinical Executives in both CCGs. It is anticipated that the procurement will be offered with two lots, with Bidders being able to bid for either the Ipswich and East Suffolk locality, West Suffolk locality or both.

1.4 **Pathology Services**
The CCG currently commissions Pathology Services with NHS West Suffolk CCG and NHS North East Essex CCG through a contract with North Essex & East Suffolk Pathology Services (NEESPS).

A review of the options open to the CCGs is still in progress and the outcome of the review will be presented to Clinical Executive and Governing Body at the earliest opportunity.

1.5 **Mental Health**
The transformation work continues with mental health services and it is expected that a full due diligence process will be undertaken during June and July 2020.

1.6 **IVF Services**
The procurement for Specialist Fertility Services successfully completed on the 12 November 2019. The tender received five submissions, each was evaluated and the outcome of the evaluation was subject of a private Governing Body during November. One provider withdrew their submission prior to the award process, so four standstill letters were released. Each standstill letter contained areas / issues which the provider would need to address either prior to contract start or as part of a service development improvement plan. The contracts are due to start on the 1 December 2019, and service users who meet the thresholds for the services will be offered the choice of all 4 providers. Service users will be referred from acute fertility services and work has been initiated to ensure they are offered the choice.
1.7 **Minor Surgery and Vasectomies**  
The Minor Surgery and Vasectomies were delivered in the Ipswich and East locality through a contract with Ivry Street Practice. They have served notice on this contract, and despite efforts to retain the services in the practice, it is likely that these services are to be subject of an urgent procurement process.

1.8 **Future Procurements**  
A number of services are currently under review and the outcome of these reviews may fall into the procurement pipeline depending on the need identified.

2. **Other updates**

2.1 **Procurement Review**  
Work is progressing on the establishment of a Procurement Board, Terms of Reference have been drafted and are out for comment. Once a final draft has been agreed these will be sent to Clinical Executive and Governing Body to decide upon the role and responsibilities of the Board.

3. **Key Points**

3.1 The following list shows services which are likely to be in the procurement portfolio over the coming year; the shaded areas denote when it is anticipated that these will be actively tendered and mobilised. Please note some projects do not have a set start date.

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<tr>
<th>Service</th>
<th>Oct 19</th>
<th>Nov 19</th>
<th>Dec 19</th>
<th>Jan 20</th>
<th>Feb 20</th>
<th>Mar 20</th>
<th>Apr 20</th>
<th>May 20</th>
<th>June 20</th>
<th>July 20</th>
<th>Aug 20</th>
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*Please note this list does not include any West Suffolk CCG only procurements*

4. **Patient and Public Involvement**

4.1 During this reporting period the only evaluation which has taken place is the Specialist Fertility Services. This procurement did not include a patient representative due to the nature of the pass and fail evaluation, with all providers achieving a pass being provided with a contract; with no comparison being made between the services being offered to patients. This decision has been reviewed and although it did not affect the outcome a different way forward will be pursued in future procurements.

4.2 Patient Representatives have not been sourced for the 24hr ECG interpretation and analysis service as this is a diagnostic service which has no interaction with patients.

4.3 Representatives for the Stroke ESD procurement were previously identified and the individuals will be invited to participate in the current evaluation; should they be unavailable the Procurement Lead will look to secure further representation.

5. **Recommendation**

5.1 The Governing Body is asked to note the work undertaken and the evolving procurement work programme for 2019/20.